Percent, Sales Tax, & Discounts

Many applications involving percent are based on the following formula:



Note that "of" implies multiplication.

Suppose that the local sales tax rate is 7.5% and you purchase a bicycle for \$894.

Sales tax amount = tax rate × item's cost $7.5\% \times \$894 = 0.075 \times \$894 = \$67.05$ The tax paid is \$67.05.

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Percent and Sales Price

- Businesses reduce prices, or *discount*, to attract customers and to reduce inventory.
- A computer with an original price of \$1460 is on sale at 15% off.
- a. Discount amount = discount rate × original price = $15\% \times \$1460 = 0.15 \times \$1460 = \$219$

15% of the original price, or 15% of \$1460

The discount amount is \$219. Sale price = \$1460 - \$219 = \$1241.



Percent and Change

If a quantity changes, its *percent increase* or its *percent decrease* can be found as follows:

1. Find the fraction for the percent increase or decrease:

 $\frac{\text{amount of increase}}{\text{original amount}} \quad \text{or} \quad \frac{\text{amount of decrease}}{\text{original amount}}.$

2. Find the percent increase or decrease by expressing the fraction in step 1 as a percent.

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Example: Percent Change

• A store owner buys a calculator at a price of \$90.00 and offers it for sale at \$112.50. What is the percentage increase from wholesale to retail price?

$$\frac{112.5 - 90}{90} = \frac{22.5}{90} = 0.25 = 25\%$$

• The calculator hasn't sold so the store owner discounts the price back to the wholesale price of \$90.00. What is the percent discount from the retail price? 112.5 - 90 = 22.5

$$\frac{112.5 - 90}{112.5} = \frac{22.5}{112.5} = 0.20 = 20\%$$

Formulas: percentage rates

To increase an amount by a given percentage, convert the percentage to a decimal, *i*, and multiply by 1 + *i*. For example, when \$100 increases by 8%, the resulting total is

 $100 \times (1 + 0.08) = 100 \times 1.08 = 108.$

• To decrease an amount by a given percentage, use a negative value of *i*. For example, to discount or depreciate \$60 by 20%, multiply

 $60 \times (1 - 0.20) = 60 \times 0.80 = 48.$

Interest

- **Interest** is a payment made for the use of a saver's or investor's money.
- The **rate** of interest describes what proportion of the original amount or **principal** is paid.
- With **simple interest**, interest is paid only on the original balance.
- With **compound interest**, interest is paid on the original balance, plus any accumulated interest.

Example: simple vs. compound interest

Suppose \$100 is deposited into a savings account with an interest rate of 6% per year. How much has accumulated after 3 years?

	Simple Interest		Compound Interest	
	Interest	Balance	Interest	Balance
Start		\$ 100.00		\$ 100.00
after 1 year	\$ 6.00	106.00	\$ 6.00	106.00
after 2 years	6.00	112.00	6.36	112.36
after 3 years	6.00	118.00	6.74	119.10

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after 20 years	6.00	220.00	18.15	320.71

Simple Interest (Arithmetic Growth)

- A = accumulated (future) value
- *P* = principal amount (present value)
- r = annual rate of interest (as decimal)
- t = number of years

A = P + Prt = P(1 + rt)

The total amount of interest is I = Prt.

Sample Question

If you deposit \$2000 at 7% simple interest, what is the balance after 2 years?

A = P + PrtA = P + PrtB) \$2289.80 $$2000 + $2000 \times 0.07 \times 2 = 2280.00 A = P(1 + rt)C) \$2295.05 $$2000(1 + 0.07 \times 2) = 2000×1.14 D) \$2300.52\$2280.00

Sample Question

If you borrow \$3000 and pay back \$3225 in 3 years, what rate of simple interest will you pay?

 $\frac{I}{P} = \frac{3225 - 3000}{3000} = \frac{225}{3000} = 0.075 = 7.5\%$ $r = \frac{7.5\%}{3} = 2.5\% \text{ per year}$

Discounted Loan

The principal minus interest is loaned to the borrower. The borrower must repay the entire principal.

- P = principal
- r = annual rate of interest
- t = number of years

P - Prt = the proceeds (amount borrower receives)

Example: Suppose you borrow \$9,000 on a 6% discounted loan for 18 months. What is the net amount you receive?

 $P - Prt = 9000 - 9000 \times 0.06 \times 1.5 = 9000 - 810 = 8190$

Compound Interest

A **nominal rate**, *r*, is the stated rate of interest for a specified length of time, not taking into account whether or how often interest is compounded.

Suppose interest at a nominal annual rate r is compounded n times per year. Then the rate per compounding period is i = r / n.

For example, if a savings account pays 6%:

- compounded quarterly, then i = 0.06/4 = 0.015;
- compounded monthly, then i = 0.06/12 = 0.005.

Compound Interest (Exponential Growth)

A = accumulated (total) amount P = principal (beginning) amount i = r/n = interest rate per compounding period nt = number of compounding periods

	Interest	Balance
Start		Р
after 1 st period	P imes i	P + Pi = P(1 + i)
after 2 nd period	$P(1+i) \times i$	$P(1+i) (1+i) = P(1+i)^2$
after 3 rd period	$P(1+i)^2 \times i$	$P(1+i)^2 (1+i) = P(1+i)^3$
	• • •	
after <i>nt</i> periods	$P(1+i)^{nt-1} \times i$	$A = P(1+i)^{nt}$

Compound Interest (Exponential Growth)

A = accumulated (total) amount P = principal (beginning) amount r = nominal annual interest rate i = r/n = interest rate per compounding period nt = number of compounding periods

$$A = P(1+i)^{nt} = P\left(1+\frac{r}{n}\right)^{nt}$$

Sample Question

If you deposit \$2000 at 4% compounded quarterly, what is the balance after 2 years (to the nearest

dollar)?

$$A = P \left(1 + \frac{r}{n} \right)^{nt}$$
A. \$2160
B. \$2163
\$2000 \left(1 + \frac{0.04}{4} \right)^{4 \times 2} = \$2000 \times 1.01^{8}
C. \$2166
D. \$2167

$$= $2000 \times 1.082857$$

= \$2165.71

Note: \$2160 is the amount accrued using 4% simple interest, A = P(1 + rt): \$2000(1 + 2 × 0.04) = \$2160